

## **Draft AGB Language - Definition of “Material Impact” for Predictability Framework**

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*“Material impact” within the context of the Predictability Framework means the implementation of new procedures or operations for the new gTLD Program, or a change to ICANN’s procedures or operations for the New gTLD Program, that will likely: (1) change the status of an application, (2) change the outcome of an evaluation of an application, or (3) have a non-trivial monetary impact on applicants.*